

The Next Wave Forward

# Shaping The Future

Through our robust strategy for growth, we have driven yet another wave of change.

Just as the ocean waves polish and shape the pebbles on its seabed over time, so the waves of change that Chemoil instigates year on year polish our foundations and the capabilities of our people, and subsequently shape our future.

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# Steering change

We steer positive change through a focused strategy for long-term growth, driven by our expansion into new markets, acquisition and development of physical infrastructure, and the delivery of innovative new products, along with the development of strong strategic alliances with global partners.



## Company Profile - Global Network

Our global presence and substantial share of the marine fuel supply market is the result of our focused strategy to continue to drive change for growth.



Chemoil has established a notable history for driving change, adapting to market conditions, and responding to opportunities for expansion and growth.

As a leading integrated physical supplier of marine fuel products, we have operations and service centers in the world's largest bunkering markets.

We steer positive change through a focused strategy for long-term growth, driven by our expansion into new markets, acquisition and development of physical infrastructure to strengthen our supply chain, and the delivery of innovative new products, along with the development of strong strategic alliances with global partners.

## Company Profile - Global Network

Strategic alliances with carefully selected partners are a key component of our strategy for growth. This has enabled us to expand into new markets and fortify our logistics capabilities.



Europe

### Markets

We continue to expand into key marine fuel markets globally to increase our footprint and provide our customers with consistent, reliable supply around the world.

We have a physical presence in the world's top three oil product ports in Singapore, Rotterdam and Fujairah as well as strategic locations in Los Angeles, New York, Houston, New Orleans, Balboa, Cristobal, Gulf of Mexico, and Mundra.

Our recent expansion into the Indian market has allowed us to tap on opportunities within this rapidly developing region.

### Supply Chain

We provide single supplier convenience to the world's leading international shipping companies engaged in container, tanker and bulk carrier trades. By managing the entire supply chain, we provide customers competitive pricing, access to specialized products, customized term



Americas



Asia / Middle East

### Strategic Alliances

A key component of our strategy for growth is our strategic alliances with carefully selected global partners.

This strategic partnership approach has enabled us to expand into new markets and fortify our logistics capabilities. Our partnership approach not only allows us to share the risks and rewards when going into new ventures, it has also been successful in diversifying our business and improving the quality of our income.

This is evident throughout Chemoil's history, wherein our allying with strategic shareholders and joint venture partners has delivered significant milestones of growth for us.

contracts and a fully integrated delivery service. Our terminal assets present consistent recurrent income and a balance to the marine fuel business volatility.

### Products

We offer a broad range of products to meet our customers' evolving needs. Our blending and sourcing capabilities and our passion for innovation enable us to offer cleaner and environment-friendly fuels to our customers globally.



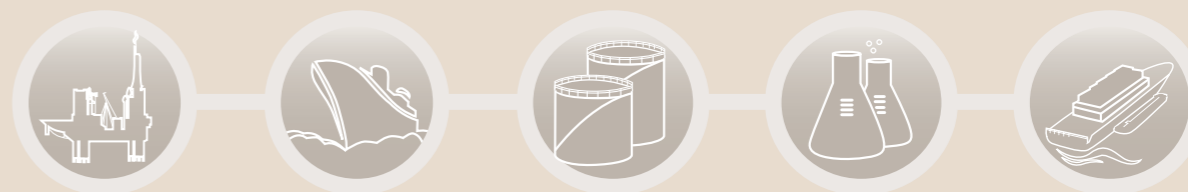


# Shaping for growth

We are committed to finding innovative means to offer products that will further ensure sustainability and improvement of the environment.

## Company Profile - Total Integration

We provide competitive advantages to our customers through the combined strengths of our complete marine fuel supply chain, delivering seamless connection from sourcing, shipping, storage, and blending through to delivery.



SOURCING      SHIPPING      STORAGE      BLENDING      DELIVERY

Chemoil controls the following key stages of the supply chain:

**Sourcing**  
We source our fuels from our wide and trusted pool of oil companies and fuel suppliers.

**Shipping**  
We ship our fuel through owned or chartered vessels.

**Storage**  
Our storage terminals are located at each of our service centers strategically positioned worldwide.

**Blending**  
Our value-added blending services provide fuel customized to our customers' requirements.

**Delivery**  
We deliver our products to our customers through owned or leased barges.

As one of the only marine fuel suppliers to control the entire supply chain, we provide our customers the logistics and pricing convenience of sourcing all their marine fuel needs through a single supplier.

Chemoil adheres strictly to environmental laws and regulations. We are also committed to finding innovative means to offer products that will further ensure sustainability and improvement of the environment. Our blended marine fuels are designed to help our customers comply with new emissions regulations.

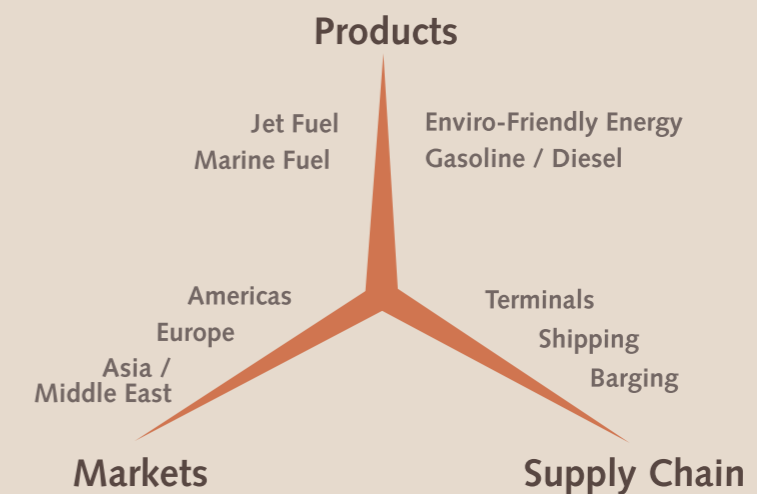


# Looking to new horizons

Chemoil's strategy has always been geared toward expansion in terms of global reach, product extension and supply chain optimization.

## Company Profile - Robust Strategy

We are about to embark on a new journey of growth, invigorated by a new shareholder and our experience gained through a solid history of positive change.



Chemoil's strategy has always been geared toward expansion in terms of global reach, product extension and supply chain optimization. As we steer toward new horizons, we embark on a journey that will see us expanding on these fronts. We are encouraged by our recent entries into other regions with untapped potential, creating greater synergies within our worldwide network.

We continue to develop our product offerings, constantly seeking ways to reduce our customers' environmental impact through lower carbon emissions with our innovative environment-friendly fuel blends. Leveraging our existing supply chain, we constantly seek out new products that may add value for our customers.

Our supply chain is our strength, and as opportunities arise, we will augment our existing supply chain capabilities to offer added competitive advantage to our customers.

Our people are the foundation upon which Chemoil has risen over the years. We will continue to leverage their capabilities to work together toward sustained growth. The welcomed addition to our crew, Glencore, is a positive move that complements our strategy for change. The added capabilities they bring to the table can only serve to steer us toward horizons of further growth.