



*“Strive to leave  
footprints on the sands  
of time”*



*A Tribute to*  
***Robert V Chandran***  
*(1950-2008)*

*Founder, Executive Chairman  
and CEO of Chemoil*

*The passing away of Bob Chandran – one of the most colourful, dynamic, intelligent and humble characters the global bunker industry will ever see – leaves a huge gap that will never be filled. Chandran was a one-off, a true entrepreneur whose sense of humour and kindness matched his enthusiasm for work and insatiable thirst for knowledge. Bob was an accomplished self-made businessman whose nurturing and leadership of Chemoil to create one of the biggest independent energy companies in the world has been one of the greatest success stories of this industry. But his openness and honesty, his willingness to share his experiences and his ability to inspire those around him, single him out as unique human being.*

**Llewellyn Bankes-Hughes**  
Managing Director, Petrosport Ltd

## 1981

*Robert V Chandran starts trading marine fuel in California. Born in Mumbai and educated in chemistry and business management, the keen entrepreneur identifies the value chain behind marine fuel supply and sees immense opportunities in fueling ships.*



*Chemoil's 1st storage terminal*



*Inc. magazine award*

## 1991

*Chemoil joins the Forbes 400 largest privately held companies in the US. Growth is driven by Bob Chandran's vision of vertical integration. In 1988, Chemoil acquires a refinery, pipeline and storage terminal in California and in 1989, purchases tug boats and barges to deliver directly to customers in Los Angeles.*

## 1997

*Bob Chandran partners with one of Japan's largest "sogo shosha" or trading companies, Itochu Corporation. The additional resources and international network bring further asset integration with the purchase of its Long Beach Marine Terminal in 1998 and a JV investment in All Round Fuel Trading to enter the ARA region, the 2nd largest bunker market in the world. In the US, Chemoil adds its 3rd American coastline with bunkering services in New York.*

## 1986

*Within 5 years, Chemoil ranks one of the fastest growing private companies in the US by Inc. magazine. The company begins to grow into new markets with services in Houston. Businessweek calls Bob Chandran an "oilman that JR would respect".*



*Celebrating early success*



Chemoil's 10th year

## 2003

Enters Panama and soon after dominates the marine fuel market in one of the world's most important and strategic sea lanes. Forms a JV in the Baltics to strengthen sourcing capabilities for our ARA business.



Building Helios

## 2000

Establishes operations in Singapore, the largest bunker market in the world, and forms a supply and trading JV in the Mediterranean. These reinforce Chemoil's position as one of the largest independent suppliers of marine fuel. As new markets open, Bob Chandran continues his ambition to build, own and operate Chemoil's storage facilities and ships worldwide to support its global client base.



Listing on SGX Main Board

## 2007

Chemoil lists on the Singapore stock exchange in December 2006. With fresh equity, the company rolls out Bob Chandran's vision of global presence and vertical integration with entry into Fujairah, the 3rd largest bunker market in the world, introduction of bunkering in the Gulf of Mexico, construction of its flagship Helios Terminal, acquisition of one of ARA's leading bunker players, Burando Holdings, and the acquisition of tankers and barges. In recognition of his entrepreneurial brilliance, Bob Chandran receives the Ernst & Young Entrepreneur of the Year Award (Singapore) for Oil and Gas in November 2007.



Chandran-Itochu partnership

## 2004

Chemoil offers new products in a JV with Itochu as IPC (USA) commences trading and delivery of jet, gasoline, and diesel in Western US. The storage terminals and pipelines bought more than a decade ago in Los Angeles enhance IPC's competitiveness in entering this new market.



Entrepreneurship Award